Convergentis

Rapid Vendor Management Portal
with SAP BTP and Work Zone

Achieve a unified view of your vendor performance, including sourcing, forecasting, and returns management activities.

- **Achieve up to 10% Source-to-Pay savings with the ability to predict, track, and measure actual savings across the enterprise and always see an up-to-date view of costs and savings for sourcing and forecasting.**

- **Supplier 360 views through a BTP-based portal and mobile app that allow the buyer and suppliers to view their respective data in a holistic, aggregated, and user-friendly manner.**

This cloud-based BTP and Work Zone portal provisioned with out-of-the-box applications from ConvergentIS provides rapid, secure access to businesses and their suppliers to collaborate on core procurement and supply chain processes in real-time and view their data in an aggregated and user-friendly environment.

Benefits

- **Source qualified suppliers** by comparing costs, quality, product specifications and lead times to maximize cost savings.

- **Execute spot quotes on-the-fly** with pre-approved suppliers without jeopardizing your bottom line.

- **Gain a single view of all forecast and commit data from suppliers** to review delivery timelines, conduct pricing simulations, and justify forecasted savings.

- **Strategically manage customer service requests and returns** and collaborate directly with suppliers on escalations and replacements.

- **Gain 360-degree insight into supplier performance**, including open POs, shortages, open contracts, and real-time notifications of potential disruptions.

Rapid Implementation & Onboarding

Available Anytime, Anywhere

Financial-Grade Security

Real-Time Two-Way Communication

Single View into Multiple Business Systems

Highly User-Friendly

member of the SAP
AppHausNetwork

SAP Silver Partner

Service Scope

- 1 Staged Site configuration
- Setup of Work Zone on BTP
- SSO Configuration for SAP BTP + Principal Propagation + Provisioning using SAP IAS and SAP IPS
- Cloud Destinations Configuration
- Workspace configuration with ConvergentIS pre-packaged and portfolio apps
- Theme designing
- SAP Cloud Connector Step & Connect to the Subaccount
- Connection to SAP ECC or SAP S/4HANA

Deployment Timelines & Pricing[1,2]

Tier 1
- Delivers advanced sourcing capabilities designed to significantly lower negotiated prices
- Deploy in 7-11 weeks

Tier 2
- Delivers vendor sourcing and forecasting with detailed pricing simulation comparisons
- Deploy in 14-21 weeks

Tier 3
- Provides end-to-end vendor management with sourcing, forecasting, returns management, and 360-degree supplier views
- Deploy in 21-32 weeks

Pricing starting at $70k one-time[3] + $50k yearly[4]

[1] Pricing displayed does not include underlying SAP software subscriptions. Contact our team to discuss bundle pricing for SAP licenses.
[2] Pricing includes base app configuration and connection to a single SAP ERP. Additional extensions, configurations, connections to SAP ERPs, or connections to non-SAP business systems will require additional services and charges.
[3] 1st year SAP Work Zone deployment and pre-packaged applications
[4] Year 2+ Annual subscription and maintenance of applications

Package Inclusions

	Tier 1	Tier 2	Tier 3
ConvergentIS Portfolio Apps			
Sourcing	✓	✓	✓
Spot Quote	✓	✓	✓
Forecast		✓	✓
Returns Management			✓
Supplier 360			✓
ConvergentIS Workflow Tools			
Guided Process Engine		✓	✓
SAP Footprint			
Work Zone / BTP	✓	✓	✓
Fiori Launchpad	✓	✓	✓
ECC	✓	✓	✓
S/4HANA	✓	✓	✓
Ariba / Fieldglass		✓	✓

Contact our team to get started!
convergentis.com/rapid-vendor-portal